

Module Training: ACA vs Private Health Insurance Plans

Knowledge Check (Printable & Editable)

Instructions: Read each question and select the best answer. Write your answer in the space provided.

Question 1

What is the primary difference between ACA and private health insurance plans?

- A. ACA plans are only for seniors
- B. ACA plans may include subsidies based on income
- C. Private plans always include subsidies
- D. Private plans are offered by the government

Answer: _____

Question 2

Who typically qualifies for ACA subsidies?

- A. Anyone who applies
- B. Only people over age 65
- C. Individuals based on household income and eligibility guidelines
- D. Only self-employed individuals

Answer: _____

Question 3

What is a key advantage of private health insurance plans?

- A. Guaranteed subsidies
- B. Coverage for pre-existing conditions only
- C. Faster enrollment and fewer income restrictions
- D. Required open enrollment period

Answer: _____

Question 4

Which statement is TRUE about enrollment periods?

- A. Both ACA and private plans allow enrollment year-round
- B. ACA plans allow enrollment year-round without exceptions
- C. Private plans typically allow year-round enrollment
- D. Private plans only enroll during Open Enrollment

Answer: _____

Question 5

ACA plans are required to cover which of the following?

- A. Essential health benefits
- B. Only emergency services
- C. Dental and vision for all adults
- D. Short-term medical needs only

Answer: _____

Question 6

Which client may benefit more from a private plan?

- A. A client who qualifies for large subsidies
- B. A client with very low income
- C. A client who does not qualify for subsidies and wants flexibility
- D. A client who needs Medicaid

Answer: _____

Question 7

What is an important factor when comparing ACA and private plans?

- A. Only the monthly premium
- B. Only the deductible
- C. Subsidy eligibility and total out-of-pocket costs
- D. The insurance company name only

Answer: _____

Question 8

Which statement best describes ACA plans?

- A. Optional coverage with limited rules
- B. Government-run insurance
- C. Marketplace plans with standardized benefits and consumer protections
- D. Short-term insurance options

Answer: _____

Question 9

Which statement best describes private health insurance plans?

- A. Always cheaper than ACA plans
- B. Not regulated at all
- C. Often medically underwritten and subsidy-free
- D. Only available through employers

Answer: _____

Question 10

What is the agent's primary role when explaining ACA vs private plans?

- A. Push the cheapest plan
- B. Decide for the client
- C. Educate the client so they can make an informed decision
- D. Avoid discussing subsidies

Answer: _____

Short Answer (Optional)

Question 11

In one sentence, explain when a private plan may be a better option than an ACA plan.
